

KIRK update

spring 2009

New Partnership



Kirk Environmental and Permastore, the leading glass-fused-to-steel tank manufacturers, have announced a unique partnership for the UK.

By combining the high quality manufacturing skills of Permastore and the specialist contract construction skills of Kirk, the water and environment industry now has access to a highly specialised team, capable of delivering major schemes, frameworks and general tank work.

"This agreement has many benefits for both Permastore and Kirk customers," says Permastore Sales Director, Robert Cole. "The quality of our product combined with Kirk's engineering and project management skills will improve the supply of the finished product. The best just got better!"

Kirk and Permastore have already made joint presentations to water PLCs and major contractors. "By being involved at the early design stage," adds Gary Little, Kirk's MD, "we are more able to offer significant programme and financial savings."

One success story already underway is that of Lancashire County Council, details of which can be found in this update. ●

South West Water Selects Kirk

UK water company South West Water has selected Kirk Environmental as its partner for the supply of tanks, roofs and associated equipment for the next three to five years. ●

BIODOME® News

Export development continues for BIODOME® the double membrane gasholders. Kirk Environmental's attendance at Chicago's WEFTEC exhibition has been hailed a major success, with new BIODOME®, distributors appointed on a worldwide basis and new export orders secured for Australia, Malaysia, the United States and Central America.

Meanwhile, in the UK Thames Water has selected BIODOME® top mounted gas holders for major digester refurbishments at Beddington in Surrey and Basingstoke, Hampshire. These are the first top mounted municipal installations in the UK and Ireland and have resulted in major cost savings for Thames Water. Additional



Sewage Treatment Works for Thames Water - Bishop Stortford

installations have been completed at Cannington Cold Stores, Bishop Stortford, Waterford, Sligo and Wanlip. ●

Councils Invest in AD



Kirk's Digester Tanks at the Lancashire Treatment Plant

Two major ground breaking projects in the UK have selected Kirk Environmental, to install tanks and BIODOMES®.

In a venture valued at around £220 million, Lancashire County Council has appointed Global Renewables of Australia to build two treatment plants, one each at Leyland and Thornton. Each site will treat household waste by anaerobic digestion, creating biogas to produce electricity for the local area.

Kirk, in one of its first combined projects with Permastore, will supply and install 26 tanks, two BIODOMES® and a wide range of ancillary equipment. Work is due to be completed in mid 2009. ●

Kirk Continue to Invest Locally

In direct response to its ongoing success and expansion - the company has seen both its turnover, profit and staff double in the last two years.

Kirk Environmental recently held a recruitment day at Burnley Football Club, where more than 10 important positions were filled, taking the employee total to over 80.

The newly expanded teams are now settled in to the new office and production space, that Kirk moved to early last summer. This modern facility can easily accommodate the next phase of expansion expected over the coming 18 months, helping to further boost the local economy.

Staff and training also remain high on Kirk's list of priorities. ●



Tim Naylor - Engineering Manager - one of Kirk's new appointees

DESIGN ● SUPPLY ● INSTALL

UVDB Verify



Kirk Environmental continues to invest in its accreditations, quality controls and Health and Safety policy. Kirk is the only specialist tank and biogas contractor to have UVDB Verify Approval and is a committed supporter of Achilles, which operates the scheme.

Kirk leads the way in its sector of the industry and has recently placed two new employees in a specialist department to handle and develop on-site and factory procedures. ●

Irish Office Expands

Kirk Environmental opened its Irish office, headed by Paul McCarthy, in September 2005. Since then, it has gone from strength to strength, moving to larger premises located in the heart of Enfield, County Meath and increasing its staff to a total of seven.

Since arriving in Ireland, Kirk has secured a number of projects in both the North and South of the country, as well as a number of UK projects, partnering with major contractors Biwater, Williams and Laing O'Rourke in the North, where bolted steel tanks, GRP roofs and access steelworks have been installed.

It has also been involved in a variety of successful projects with main contractor EPS Pumping and Treatment Systems, which included a 2000m³ digester and BIODOME[®] double membrane gas holder on the Drogheda Waste Water Treatment Works, installed for the local council. Additionally, 10 large treatment tanks and two BIODOME[®] gas holders were



Paul McCarthy
- Business Development Manager

successfully installed at Waterford and Sligo, where Kirk once again worked alongside EPS.

"We are entering an exciting stage in our development, working closely with partners on a number of anaerobic digestion and biogas plants throughout Ireland and the UK," says McCarthy. "Our dedicated and highly trained installation team is regularly commended on the quality of workmanship it achieves, which has enabled the Irish office to grow.

"We are constantly evolving and training our staff as new and exciting developments in the industry are achieved. We hope to recruit further project engineers and installation teams throughout 2009/10 as the country concentrates more on its need for alternative energy."

Kirk continues to promote its activities across Ireland with participation at Resource, Irish Water Waste & Environment held this March in Dublin. ●

Award Double from Chamber of Commerce



The Chamber of Commerce has presented Kirk Environmental with the award for *Best Large Business in North East Lancashire* and *Outstanding Contribution to the Area*. Kirk received the awards in a ceremony held at the Dunkenhalgh Hotel in Blackburn in October. "We're delighted to have been recognised in this way," says Gary Little, Kirk's MD. "It's good to know that our efforts for both the environment and the local area are worthwhile." ●

DESIGN ● SUPPLY ● INSTALL



**STEEL
FABRICATION**



**BIODOME[®]
GAS HOLDERS**



**LIQUID
STORAGE SYSTEMS**

KIRK Environmental Ltd

Valley Forge Business Park Reedyford Road Nelson Lancashire BB9 8TU UK
T: +44(0)1282 677 966 E: sales@kirk-environmental.com F: +44(0)1282 696731
www.kirk-environmental.com